

ESG for customers and banks

You don't have to report under CSRD to start getting the questions. I gather what you actually need to answer into one document — and make sure you don't hand over more than you have to.

For companies fielding ESG questions without being subject to reporting obligations

THE SITUATION

There is a limit to what they can require of you

More and more smaller companies are receiving ESG questionnaires from their large customers, requirements from the bank ahead of a loan, or demands from a foreign owner. You are not obliged to report under CSRD — but the business relationship needs an answer anyway.

EU rules draw the line at the voluntary standard for companies of your size. A large customer may ask for more, but may not require it — and must then point out which questions fall outside the line, and that you have the right not to answer.

They rarely do. I read the questionnaire you have received and show you two things: what you must answer and what you can send back.

Half of the data is about staff, work environment and pay. That is exactly what I already work with.

HOW IT WORKS

Four steps, and you choose where to get off

1**An ESG review, free of charge**

Thirty minutes. We look at what actually applies to you and what is being asked of you. You leave with an answer, not a quote.

2**A review of your questionnaire**

You get the questionnaire back with a verdict on every question: this one must be answered, you already hold this data, this one falls outside the line. From SEK 7,500, ready within a week.

3**VSME report, the basic module**

A finished document following the voluntary standard, which you send to everyone who asks. Once a year we refresh the figures. Priced on quotation.

4**More when it is needed**

If the pressure is heavier — tenders, larger customers — or you are covered by CSRD, we take the full step with a materiality assessment.

What you get and what I need

What you get

- ◆ Every question in the questionnaire marked: answer it, you already hold this, or it falls outside the line
- ◆ A ready-made wording to send along when you decline
- ◆ A list of what needs to be produced and who at your end holds it
- ◆ A split between one-off work and what recurs every year
- ◆ An explanation of where the limit comes from, so you know what you are standing on when you decline

What I need from you

- ◆ The questionnaire or demand you have received, so we know what we are actually answering
- ◆ Personnel data: headcount, contract types, gender split
- ◆ Work environment data: accidents and near misses
- ◆ Pay, the collective agreement and the training register
- ◆ Bills for electricity, fuel and heating, if it becomes a full report

Price

Questionnaire review from SEK 7,500

Ready within a week. A VSME report under the basic module is priced on quotation. The initial thirty-minute ESG review is free.

Send in the questionnaire

8 years in HR and Swedish labour law, on the ground in Sweden · working in Swedish, Polish, English and Italian

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